

**ZAAC Budget Report**

<b>State Theatre Operations</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>
<b>Revenue</b>				
Theatre Rent	13,427	13,377	12,599	19,533
Concession Sales	13,124	14,576	9,638	12,714
Beer and Wine Sales	13,685	14,803	11,839	14,749
Ticket Sales	4,238	16,856	7,705	21,454
Grants and Donations (a)	6,722	10,109	5,486	3,553
Friends of the Theatre Revenue			7,047	4,465
Tips	1,231	1,255	1,030	1,355
Misc. Revenue	114	330	-20	915
Discounts (membership benefits)		-36		
Apartment Rent (b)	7,800	8,600	12,600	7,915
Transfers from ZAAC Regular Account to Support Theatre Operations	4,235			
<b>Total Revenue</b>	<b>64,575</b>	<b>79,871</b>	<b>67,923</b>	<b>86,653</b>
<b>Spending</b>				
Concessions Cost	3,458	4,711	3,571	3,067
Beer and Wine Cost	5,553	4,659	3,140	3,352
Sales Tax (Alcohol & Concessions)	2,004	1,598	1,681	2,049
Film Royalty Fees	1,965	3,409	1,633	1,530
Licenses & Fees	1,256	411	1,367	390
Performer Payments	1,400	50	5,276	14,601
Production Costs	282	8,097	310	2,495
Advertising and Promotion	294	670	1,309	1,625
Printing	289	402	44	
Office Supplies	605	544	137	422
Supplies & Materials		123	924	220
Postage	195	48		
Insurance (property, liquor liability, worker's compensation)	3,682	3,709	3,745	3,727
Telephone	1,102	1,068	1,136	1,216
Repairs & Maintenance	1,519	2,630	5,404	3,179
Property Taxes	2,612	920	940	910
Utilities (electric, gas, water, sewer) (b)	3,502	4,039	6,869	6,002
Garbage Removal (Net)	441	549	447	558
Equipment & Lighting	4,079			
Misc. Spending	230	32	92	551
Dues & Subscriptions		700		800
Conferences & Training		27	13	203
Friends of the Theatre Costs			1,642	1,447
Facility & Volunteer Coordinator Stipends		335	2,905	1,800
Volunteer Stipend				
Web Maintenance & Design			440	308
Volunteer Recognition		72	25	43
Cleaning Services	1,855	2,030	1,770	1,655
Accounting Services	3,927	4,106	7,819	8,180
Other Payroll Taxes		774	226	139
Director's Salary, Related Income & Unemployment Taxes	22,871	9,533		
<b>Total Spending</b>	<b>63,122</b>	<b>55,248</b>	<b>52,866</b>	<b>60,466</b>
<b>Difference</b>	<b>1,453</b>	<b>24,623</b>	<b>15,057</b>	<b>26,187</b>

Note: Does not include depreciation, a non-cash item.

(a) Grants and donations in 2015 includes \$4,000 from SEMAC and \$3,404 from Z-Theatre.

(b) Apartment rental agreements have differed in rent levels and utilities paid by ZAAC or by the renter.