

**ZAAC Budget Report**

<b>State Theatre Operations</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>	<b>2021</b>
Revenue							January - October
Theatre Rent	13,377	12,599	19,533	17,118	17,245	2,742	3,338
Concession Sales	14,576	9,638	12,714	12,200	6,543	1,149	
Beer and Wine Sales	14,803	11,839	14,749	15,021	11,719	975	91
Ticket Sales	16,856	7,705	21,454	14,637	16,908	5,187	
Grants and Donations (a)	10,109	5,486	3,553	5,824	17,748	3,547	10,928
Friends of the Theatre Revenue		7,047	4,465	3,446	3,580	705	3,270
Tips	1,255	1,030	1,355	1,137	1,246	78	
Misc. Revenue	330	-20	915	1,790	1,032	50	15
School Movie					4,265	0	
Discounts (membership benefits)	-36						
Apartment Rent (b)	8,600	12,600	7,915	9,425	8,700	8,700	7,250
Transfers from ZAAC Regular Account to Support Theatre Operations							
<b>Total Revenue</b>	<b>79,871</b>	<b>67,923</b>	<b>86,653</b>	<b>80,598</b>	<b>88,986</b>	<b>23,132</b>	<b>24,892</b>
Spending							
Concessions Cost	4,711	3,571	3,067	1,844	1,878	412	13
Beer and Wine Cost	4,659	3,140	3,352	3,619	3,193	193	433
Sales Tax (Alcohol & Concessions)	1,598	1,681	2,049	1,825	1,668	618	108
Film Royalty Fees	3,409	1,633	1,530	1,185	1,010	2,065	240
Licenses & Fees	411	1,367	390	1,380	394	295	295
Performer Payments	50	5,276	14,601	9,641	10,640	2,500	4,000
Production Costs	8,097	310	2,495	695	1,264	450	900
Catering Costs					1,347	72	
Advertising and Promotion	670	1,309	1,625	1,670	2,447	1,368	1,861
Printing	402	44			100		
Office Supplies	544	137	422	115	435		97
Supplies & Materials	123	924	220	613	3,394	2,146	535
Postage	48			17			
Insurance (property, liquor liability, worker's compensation)	3,709	3,745	3,727	4,311	4,537	2,893	4,271
Telephone	1,068	1,136	1,216	1,215	1,224	1,248	1,189
Repairs & Maintenance	2,630	5,404	3,179	1,856	3,603	3,445	3,668
Property Taxes	920	940	910	1,276	1,422	1,678	1,780
Utilities (electric, gas, water, sewer) (b)	4,039	6,869	6,002	7,599	7,749	4,947	4,380
Garbage Removal (Net)	549	447	558	591	645	212	205
Pest Control				300	350	314	196
Equipment & Lighting							
Misc. Spending	32	92	551	450	394	263	
Dues & Subscriptions	700		800	400	400		400
Conferences & Training	27	13	203		25		
Friends of the Theatre Costs		1,642	1,447	220		334	500
Facility & Volunteer Coordinator Stipends	335	2,905	1,800	3,820	4,966	1,098	776
Volunteer Stipend							
Web Maintenance & Design		440	308	2,356	870	289	203
Volunteer Recognition	72	25	43				
Cleaning Services	2,030	1,770	1,655	1,440	2,340	320	345
Accounting Services	4,106	7,819	8,180	6,984	7,500	7,500	4,800
Fundraising Consultant							10,002
Fundraising Event							3,688
Other Payroll Taxes	774	226	139				
Director's Salary, Related Income & Unemployment Taxes	9,533						
<b>Total Spending</b>	<b>55,248</b>	<b>52,866</b>	<b>60,466</b>	<b>55,423</b>	<b>63,796</b>	<b>34,661</b>	<b>44,886</b>
Difference	24,623	15,057	26,187	25,175	25,191	-11,528	-19,994

Note: Does not include depreciation, a non-cash item.

(a) Grants and donations in 2015 includes \$4,000 from SEMAC and \$3,404 from Z-Theatre.

(a) Grants and donations in 2018 includes \$4,000 from SEMAC.

(a) Grants and donations in 2019 includes \$4,000 from SEMAC, \$1,000 from Zumbrota Community Trust.

(b) Apartment rental agreements have differed in rent levels and utilities paid by ZAAC or by the renter.