

ZAAC Budget Report

State Theatre Operations	2018	2019	2020	2021	2022	2023
Revenue						
Theatre Rent	17,118	17,245	2,742	3,338	4,318	5,916
Concession Sales	12,200	6,543	1,149	1,264	6,449	6,929
Beer and Wine Sales	15,021	11,719	975	1,534	5,476	8,508
Ticket Sales	14,637	16,908	5,187	5,473	41,203	62,081
Grants and Donations (a)	5,824	17,748	3,547	59,146	11,808	932
Friends of the Theatre Revenue	3,446	3,580	705	4,970		
Sale of Books & CDs						1,696
Tips	1,137	1,246	78	496	271	147
Misc. Revenue	1,790	1,032	50	37	408	38
School Movie		4,265	0			
Discounts (membership benefits)						
Apartment Rent (b)	9,425	8,700	8,700	8,700	8,700	8,700
Transfers from ZAAC Regular Account to Support Theatre Operations						
Total Revenue	80,598	88,986	23,132	84,957	78,632	94,947
Spending						
Concessions Cost	1,844	1,878	412	412	1,229	2,340
Beer and Wine Cost	3,619	3,193	193	942	1,241	2,169
Sales Tax (Alcohol & Concessions)	1,825	1,668	618	108	742	1,109
Film Royalty Fees	1,185	1,010	2,065	240	485	825
Licenses & Fees	1,380	394	295	320	545	545
Performer Payments	9,641	10,640	2,500	7,500	30,531	43,138
Production Costs	695	1,264	450	1,250	3,907	4,859
Catering Costs		1,347	72			
Advertising and Promotion	1,670	2,447	1,368	5,316	6,988	5,725
Printing		100		225		480
Office Supplies	115	435		97		274
Supplies & Materials	613	3,394	2,146	2,662	213	376
Postage	17			55	56	
Insurance (property, liquor liability, worker's compensation)	4,311	4,537	2,893	4,308	3,570	3,641
Telephone	1,215	1,224	1,248	1,478	1,482	1,486
Repairs & Maintenance	1,856	3,603	3,445	5,780	7,243	3,378
Property Taxes	1,276	1,422	1,678	1,780	1,816	2,006
Utilities (electric, gas, water, sewer) (b)	7,599	7,749	4,947	5,452	8,594	8,322
Garbage Removal	591	645	212	205	205	205
Pest Control	300	350	314	353	378	366
Equipment & Lighting						
Misc. Spending	450	394	263	907	173	596
Dues & Subscriptions	400	400		950		450
Conferences & Training		25			60	
Friends of the Theatre Costs	220		334	500		
Facility & Volunteer Coordinator Stipends	3,820	4,966	1,098	937	3,733	3,791
Volunteer Stipend						
Web Maintenance & Design	2,356	870	289	669	1,172	1,641
Volunteer Recognition						
Cleaning Services	1,440	2,340	320	345	2,545	3,368
Accounting Services	6,984	7,500	7,500	5,905	5,760	5,760
Fundraising Consultant				10,502		
Fundraising Event				5,243		
Other Payroll Taxes						
Director's Salary, Related Income & Unemployment Taxes						
Total Spending	55,423	63,796	34,661	64,442	82,669	96,850
Difference	25,175	25,191	-11,528	20,515	-4,037	-1,903

Note: Does not include depreciation, a non-cash item.

(a) Grants and donations in 2018 includes \$4,000 from SEMAC.

(a) Grants and donations in 2019 includes \$4,000 from SEMAC, \$1,000 from Zumbrota Community Trust.

(a) Grants and donations in 2021 includes \$4,000 from SEMAC and \$53,648 in SBA Small Venues grant

(b) Apartment rental agreements have differed in rent levels and utilities paid by ZAAC or by the renter.